

**LYGG**

# Reimagining Business Travel

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# This is LYGG



## Vision

Our vision is to make emission-free travel available to a more significant number of people.



## Mission

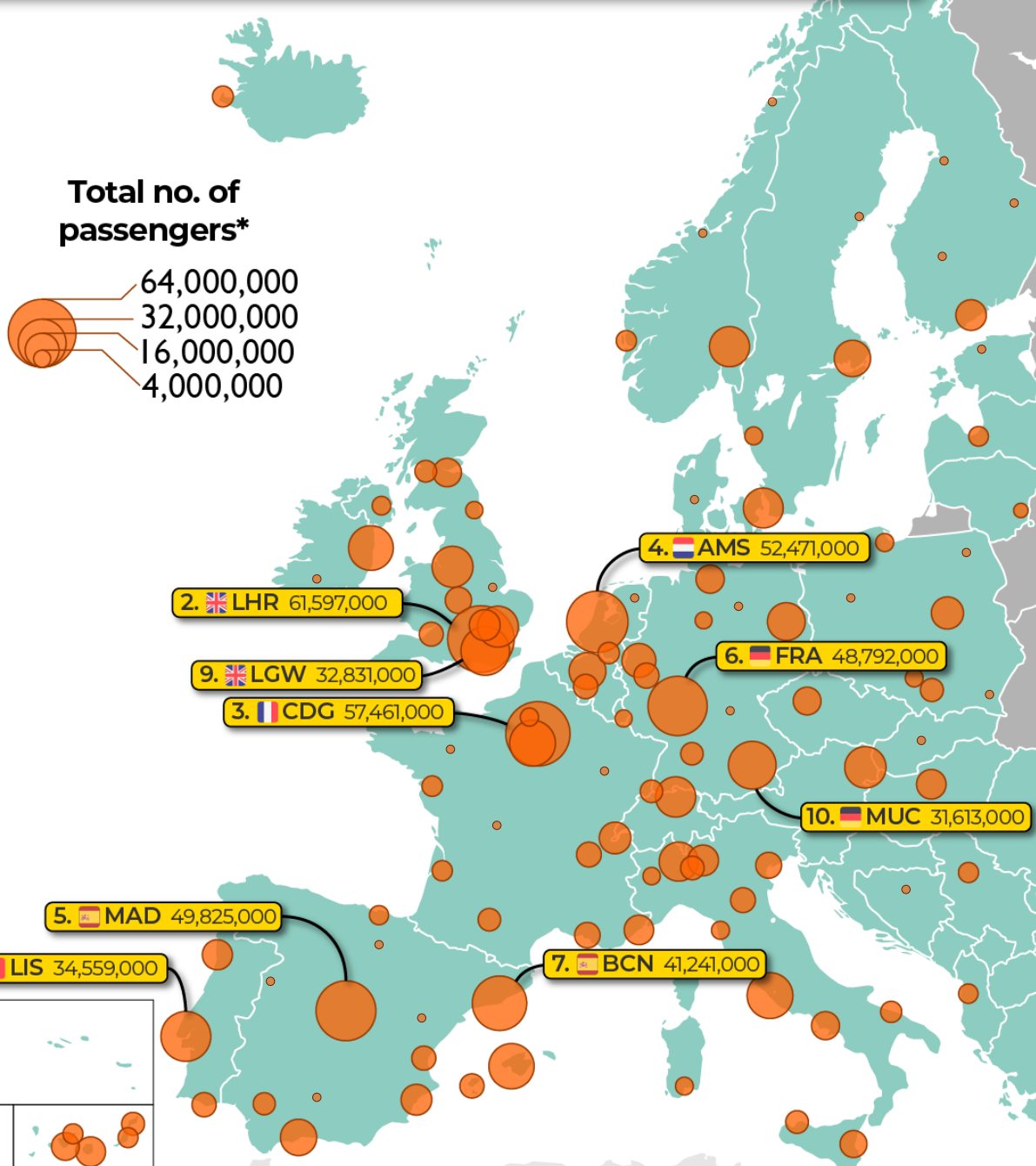
Our mission is to help companies sustainably cut unnecessary time and money spent on business travel.





# Commercial airport Status in 2023

- Only a few hundred airports are connected in Europe
- Most Airlines are focused on HUB's



Source: Eurostat; Civil Aviation Authority (UK); Vagar Airport (FO); Airports of Serbia (RS); Instat (AL); Civil Aviation Authority (XK); Civil Aviation Authority (MD); Gibraltar Airport (GI), 2022

For illustrative purpose only



# Airports

- Over 4 000 airports available in Europe.
- Only 15% are in commercial use and available for business travellers.

All airports in  
the Nordic region

● Airport

# The First in the World

LYGG is the first **business travel platform** that brings **direct** and **customized** connections anywhere as a service.

We make travel **faster**, contribute more **sustainable** flying, and pave the way for **emission-free** aviation.





# Need-based flying

- LYGG model is designed for contracted business travellers' needs
- Flight is only flown when a lead client confirms a need, date and a time
- After client confirmation is secured can extra capacity be distributed to other contract clients
- LYGG model is unique due its dynamic and flexible design





# Saving Time, Costs & Emissions



## Time

- Customer order-based schedule and destinations
- Smaller airports
- Less waiting time
- Direct flights



## Cost

- Reducing total cost of travel
- Cutting additional transportation, hotel and overheads
- Client ordered timetables designed for business travel by business travellers



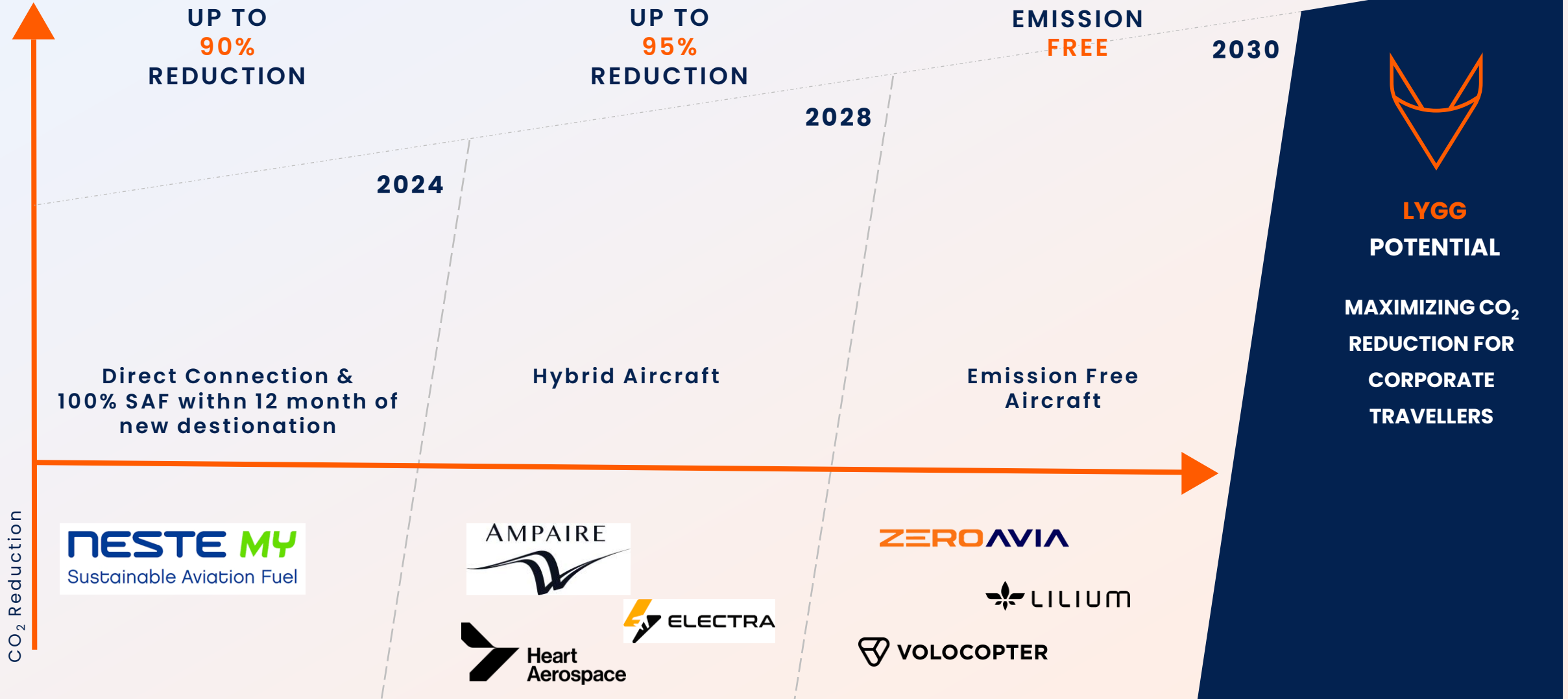
## Emissions

- Flying based on real demand
- Sustainable Aviation Fuel (SAF)
- Direct flights
- Right-sized aircrafts





# Towards Emission Free Flying



# Using Sustainable Aviation Fuel, SAF

- LYGG is aiming to deploy 100 % SAF within 12 months of starting a new route
- How SAF works:
  - LYGG buys SAF based on estimated consumption
  - Neste will distribute SAF in the aviation fuel ecosystem that LYGG's operators use
  - LYGG gets an origin certificate for all SAF deployed
  - LYGG equals SAF quota based on actual use
- SAF will reduce emissions up to 80 % compared to traditional Jet Fuel





# LYGG secures 300 Hybrid aircraft

For its operators

## LYGG signs a €+1Bn deal to bring Hybrid aircrafts into reality

- With a need of only 100m of runway Electra is a true game changer in regional travel
- Electra eStol aircraft enters the market in 2028
- LYGG's platform is ideal to support smaller sized future innovations
- Operating expense will drop -25% and Co2 impact by -50%





LYGG

# Current operations

# Örebro/Linköping – Helsinki

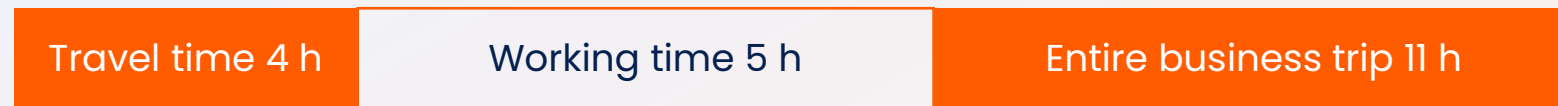
- **Preliminary schedule:** Mon, Tue and Thu
- **Aircraft:** from 8 to 33 seaters
- **Linköping Airport:** boarding via Lexus Lounge
- **Örebro Airport:** boarding via Business Lounge
- **Helsinki Airport:** arrival and departure from Helsinki Business Flight Terminal
- **Arriving to airport:** 30 minutes prior departure.





# It's about Time

Example day trip: Linköping – Helsinki – Linköping



# On-Demand Flights

Our on-demand charter flights offer flexibility, comfort and privacy

- Customized itineraries
- Wide range of aircraft
- Personalized service

# Project-based Flights

LYGG platform enables flexible planning and booking for project-based flying

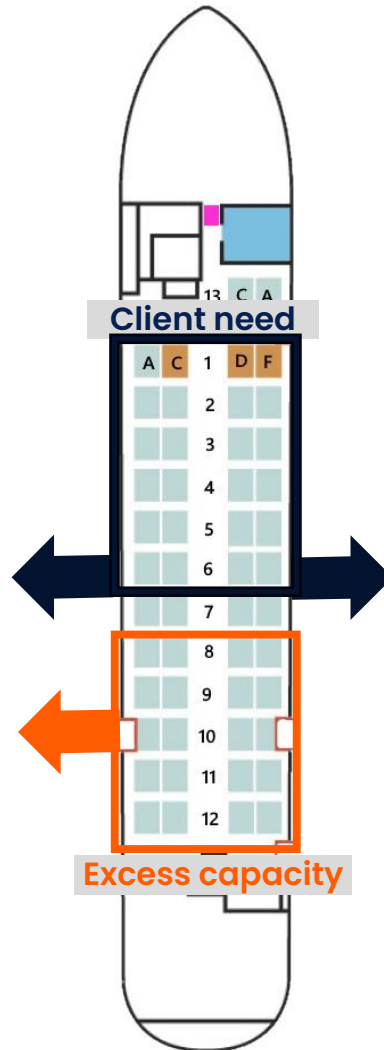
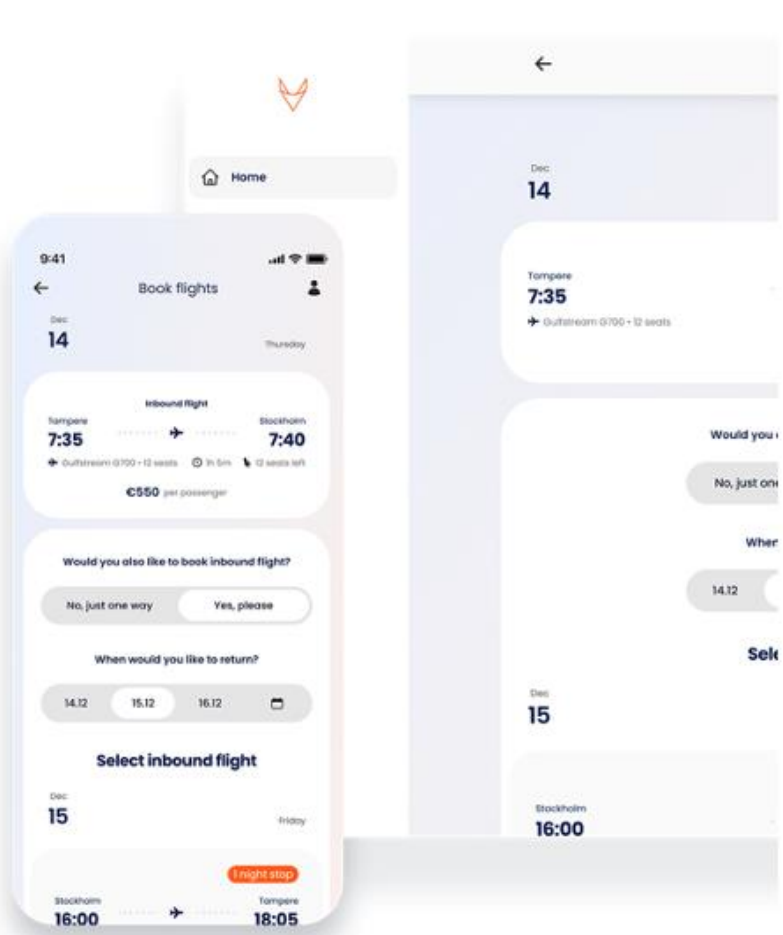
- A route created and scheduled based on project
- Extra capacity can be sold via LYGG





# LYGG Pop-Up

Travel with LYGG



## LYGG Client

Books a charter flight from LYGG or another provider

Client fills their own need and booking can be done through LYGG- Platform

Extra capacity is distributed through LYGG-Platform to benefit other LYGG clients

Excess sales revenue is shared with LYGG and client lowering total costs of the client

LYGG-Platform offering is drastically increased and the environmental impact and costs are reduced





# LYGG introduces new aircraft types

For end-to-end and air-taxi services

## LYGG offers fast, agile and flexible aircrafts

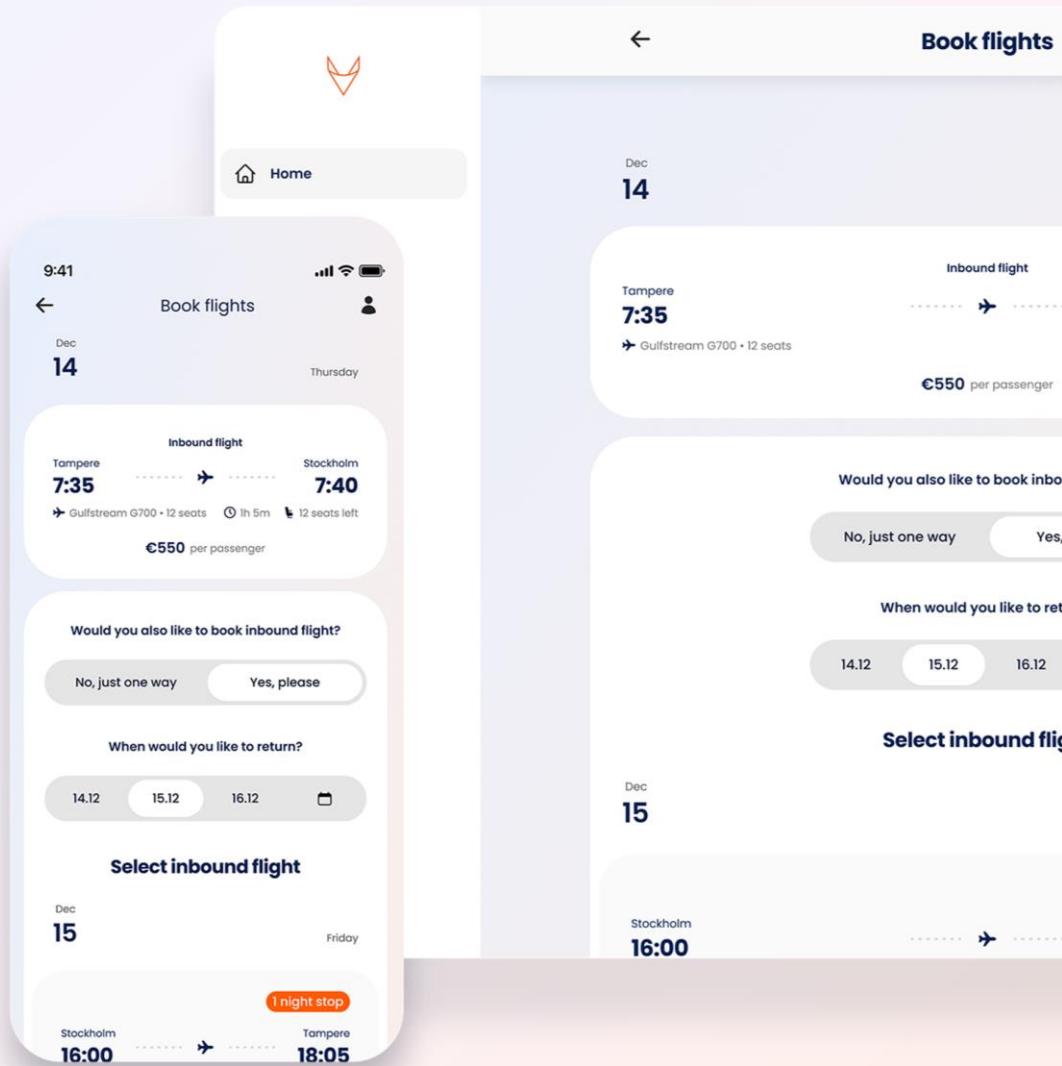
- Supports clients with very special needs and destinations
- Enables end-to-end service combined to LYGG Daily
- Starts a revolution of future regional travel – Über of the sky
- Facilitating 2-4 travellers within 100-500km





# Online Tools for Travellers & Arrangers

- Booking available for contacted clients via LYGG's
  - Mobile app
  - Web portal
  - Customer Service
- Changes and cancellation free of charge up to 24 hours before departure in all channels
- Online booking tool including
  - Traveller arranger
  - Possibilities to book for multiple travellers





# Summary - LYGG

## Creating competitive advantage

We support the vitality of companies and regions

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Saving time and money spent on business travel and helping regions maintain their accessibility.

## A more sustainable way of flying

We fly direct routes with smaller planes, at total capacity

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Reducing emissions dramatically and paving the way for emission-free flying.

## Contributing wellbeing and efficiency

We contribute to a better travel experience and freeing time for what really matters

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Meaning less traveling hours and waiting at the airport, more time with loved ones.



LYGG

**Because time  
is flying**

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